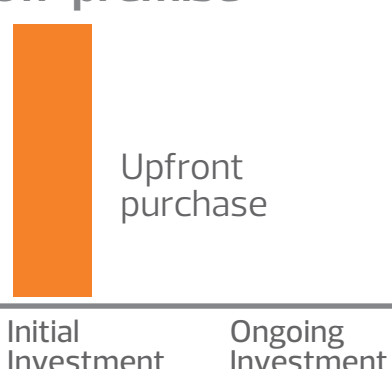# MAKE THE BEST CHOICE FOR ERP DEPLOYMENT

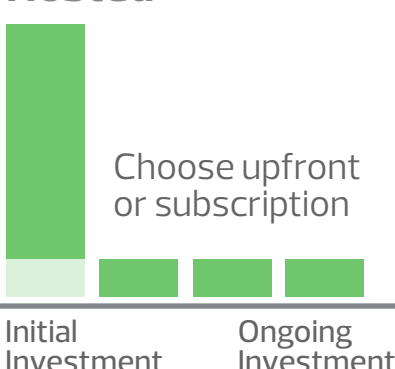## A comparison guide for on–premise, hosted and cloud ERP deployment.

Licensing

ERP licensing is generally based on user counts and/or functional modules. A test environment may or may not be included in the pricing.
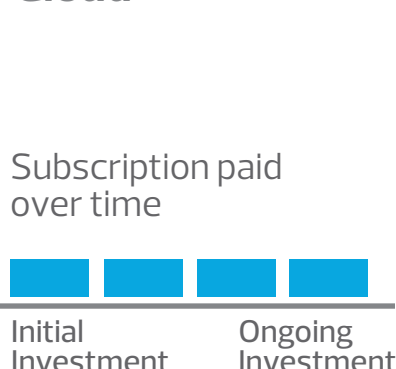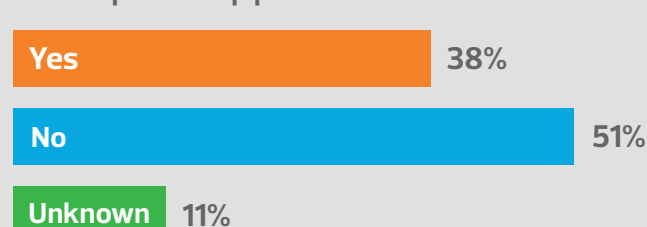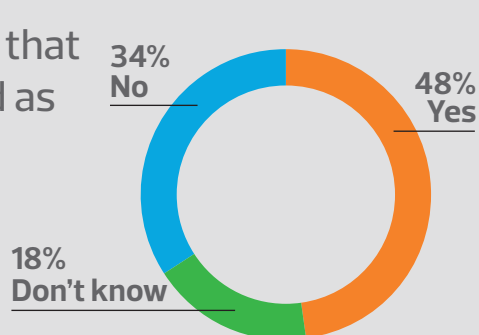
On–premise

Upfront purchase

Initial Investment — Ongoing Investment

Hosted

Choose upfront or subscription

Initial Investment — Ongoing Investment

Cloud

Subscription paid over time

Initial Investment — Ongoing Investment
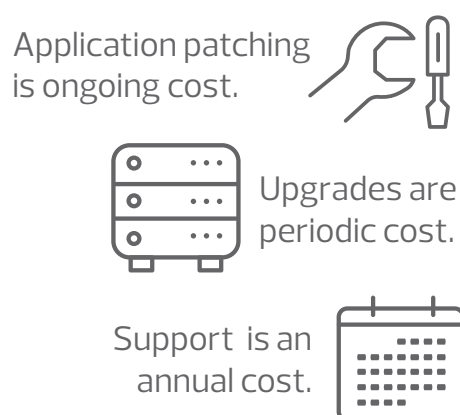
Organizations using SaaS enterprise applications

- Yes 38%
- No 51%
- Unknown 11%

Organizations that perceive cloud as an "engine of innovation"
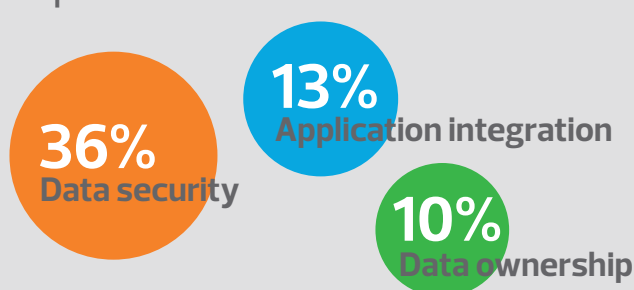
- 48% Yes
- 34% No
- 18% Don't know

Maintenance

Maintaining top performance and up-to-date functionality are essential elements in realizing the full value of an ERP system.
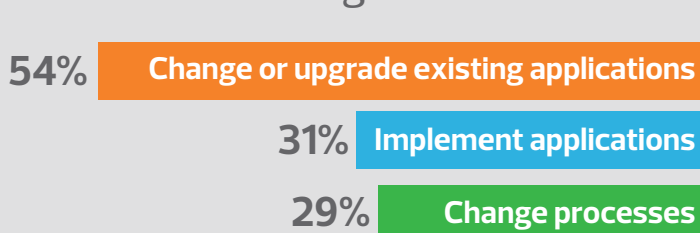
On–premise & Hosted

Application patching is ongoing cost.

Upgrades are periodic cost.

Support is an annual cost.

Application patching, upgrades and support are all included in subscription.

Top three SaaS concerns

- **36%** Data security
- **13%** Application integration
- **10%** Data ownership
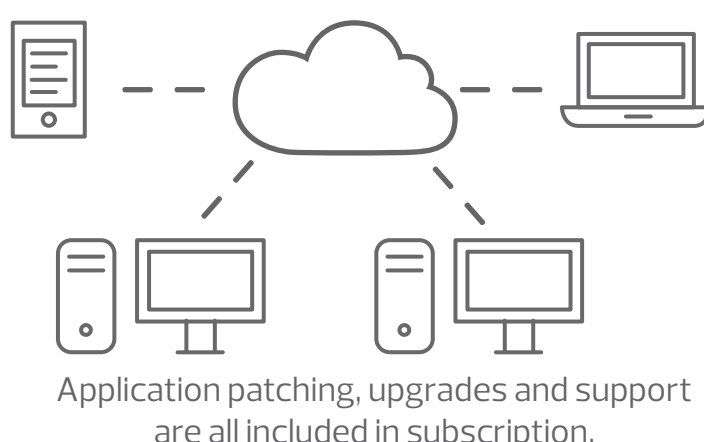
Time consuming ERP–related tasks

- 54% Change or upgrade existing applications
- 31% Implement applications
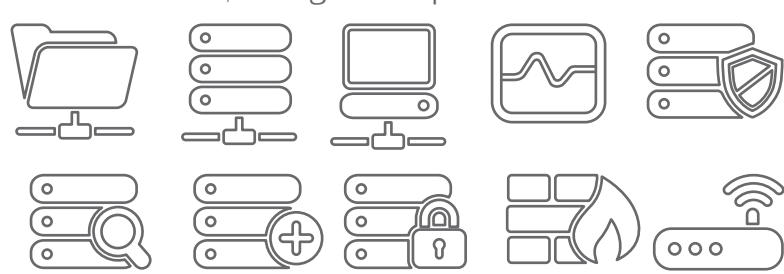- 29% Change processes

Platform

As the foundation of business operations, the ERP system requires dependable hardware and IT support from implementation to systematic backup.

On–premise
Upfront purchase and ongoing maintenance of servers, storage backup and data center.

Hosted & Cloud
Included in hosting fee or subscription

Percent of companies that believe cloud computing will:

- **54%** Save money
- **47%** Increase productivity
- **40%** Increase flexibility
- **33%** Increase innovation
- **27%** Increase responsiveness

Services

Implementation of an ERP system requires the support and training from knowledgeable experts.

On–premise, hosting and cloud all require the support of an expert team.

- Discovery
- Integration
- Configuration
- Testing
- Data Conversion
- Design
- Training
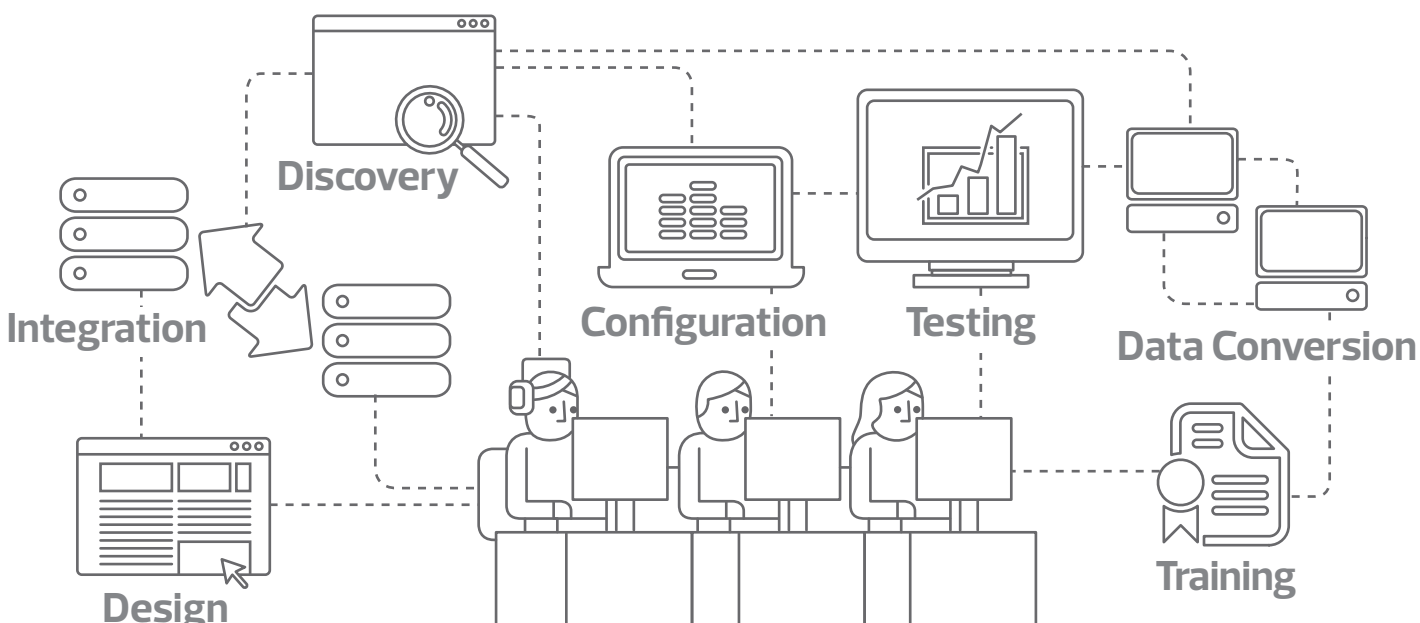
Choose the ERP deployment that fits your business.

To learn more about your ERP options, visit **www.rsmus.com/ERPoptions**
Download the new white paper "*Apples to apples: comparing ERP costs accurately*" by Matt Kenney, Principal, RSM US LLP.