



## Materials Management Accelerator

The difficulty that health care professionals face in accessing information is at the root of several issues within the industry. Whether it's information needed to make clinical decisions or financial data required to drive business decisions, health care providers are hampered by paper-based data collection and disconnected, proprietary information systems. Together, these two factors have a significant impact on the cost and quality of health care.

To help health care providers respond to these challenges, the Microsoft Collaborative Health initiative provides a framework for streamlining the way medical information is created, collected, accessed and shared. The goal: to enable clinicians, researchers and administrators to work together in integrated collaborative teams to deliver affordable health care.

Microsoft Dynamics™ GP can play a key role in helping health care providers achieve collaborative health. A fully integrated and highly extensible financial and business management solution, Microsoft Dynamics GP provides the tools and infrastructure health care organizations need to transform the way they record, track and access critical business information. Microsoft Dynamics GP is also an ideal choice for integrated health care delivery systems that need to find a more cost-effective way to standardize and exchange financial information between their entities.

### Health care competitive mandates

#### Today

- Reducing medical errors and improving quality of care
- Ensuring compliance with government regulations
- Reducing costs and improving operational efficiencies
- Improving patient (customer) satisfaction
- Hiring and retaining quality staff (employees)

#### Tomorrow

- Real-time collaboration across organizations
- Seamless access to the right information at the right time
- Maximum operational performance
- More consumer control over financial and care decisions
- Healthier bottom lines

### ERP product requirements unique to health care providers

#### Regulatory compliance

Microsoft Dynamics GP provides the infrastructure health care organizations need to manage, track and protect financial information in order to achieve and maintain compliance with regulatory mandates, such as these:

- Health Care Information Portability and Accountability Act
- Joint Commission on Accreditation of Health Care Organizations
- Health and Human Services Office of the Inspector General
- Sarbanes-Oxley

#### Materials management

Materials management is an important and growing part of health care budgets as the second largest cost behind HR and payroll. Ensuring that health care workers have access to the right supplies when and where they are needed requires a sophisticated, integrated system. Microsoft Dynamics GP delivers the framework for efficiently managing the entire supply chain by improving oversight of inventory and supplies, requisitions, and external purchase order processes.

To enable health care organizations to improve materials management processes and reduce costs, Microsoft Dynamics GP, in combination with integrated partner solutions, offers a broad range of comprehensive materials management

functionality that can transform the way materials are ordered, distributed and monitored, enabling health care executives to improve supply chain efficiency, reduce material costs from procurement through delivery, and maximize patient item-cost-recovery for billing.

### Requisitions

The combination of Microsoft Dynamics GP and partner solutions also provides the ability to automate purchasing and improve the efficiency and accuracy of transactions. Easily customizable, these solutions support a wide range of additional features, such as requests for quotes and unlimited catalog support. Together, these tools and technologies can drive down procurement costs, increase efficiency and enhance the overall quality of patient care.

### Financial management

- Management Reporter, a financial report writer from Microsoft, uses a spreadsheet-like interface to deliver the ultimate in report design flexibility. Powerful row, column and reporting tree building blocks make it easy to construct new reports that are customized to answer specific business questions. Reports can be automatically distributed by printing, viewing on screen, or exporting to a Microsoft Office Excel® PivotTable®. Management Reporter also offers exclusive drill-down functionality that enables users to access actual source documents.
- Microsoft Dynamics GP Payables Management enables health care providers to track and analyze extensive vendor information, efficiently process payables, and make the most of vendor discounts while maximizing cash flow. With Accounts Payable, health care administrators have instant access to all vendor history, including checks, invoices and purchase orders.
- Multi-Entity Management brings you the ability to process transactions from many different legal entity organizations live and control in a single operating database. With a comprehensive security layer, the organization can securely work from one consolidated database. Make significant productivity gains and lower the total cost of owning Microsoft Dynamics GP by simplifying your systems and working within a single database environment.

### Payroll and human resources management

Microsoft Dynamics GP improves the ability of health care providers to attract and retain talented, motivated employees through tools that make it significantly easier to record, store and access employee information.

Because Microsoft Dynamics GP can dramatically improve the way health care organizations securely access financial and administrative information, it can play an important role in improving operational efficiencies and reducing an organization's overall costs.

## Health care solutions built on Dynamics GP platform

### Core financials

- General ledger
- Web-based financial reporting
- Accounts payable
- Budgeting and forecasting
- Fixed assets
- Miscellaneous billing

### Materials management

- Web-based requisitioning
- Purchasing
- Inventory control
- Supplies replenishment
- EDI
- Bar coding
- Project tracking
- Handheld devices

### HRM

- Human resource management
- Health care payroll
- Direct deposit
- Employee self service
- Time and attendance

### Other

- Asset maintenance
- CRM
- Grant management
- Decision support

800.274.3978  
[www.mcgladrey.com](http://www.mcgladrey.com)

Member of the RSM International network of independent accounting, tax and consulting firms.

© 2012 McGladrey LLP. All Rights Reserved.

