



THE POWER OF BEING UNDERSTOOD

WOULD YOUR FACILITY BENEFIT FROM A COMPLIMENTARY RATIONAL PRICING ASSESSMENT?

Our team has created an innovative price setting strategy which helps providers navigate health care reform. This pricing strategy allows providers to assess cost, market and net revenue in an effort to achieve their financial and market objectives.

- Is your organization missing out on net revenue due to its current pricing methodologies?
- Does your pricing methodology support your managed care contracting strategy?
- Do you have services priced below any government and commercial payer fee schedules?
- Do you know where your provider is positioned in your market? Does market data play a role in your pricing strategy?
- Do you know the cost for the services you provide? Do you really understand your cost structure and related cost mark-up for pharmacy and supplies?
- Are you aware that AWP (average wholesale price) has been phased out? Have you adjusted your pharmacy pricing strategy for this change?
- Do you know how your current service prices were developed?

All providers should be asking themselves these questions. In the current health care reform environment, price setting strategies are a pivotal component to cost management, market and consumer competitiveness and net revenue performance.

Our health care advisory services

- revenue performance
- regulatory reporting, compliance, and recovery
- FQHC specialized services
- claim administration review services
- performance improvement
- mergers and acquisition
- valuation
- forensics, litigation and dispute advisory
- IPO readiness

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